

## U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

**LENDER RANKING by TOTAL NUMBERS****7(a) Loan Guaranties & 504 Debentures as of:****FY 2012****10/01/2011-6/30/2012**

<b>LENDER</b>		<b>#</b>	<b>\$</b>			
1	BRANCH BK. & TR CO	50	\$9,211,700	<b>TOP LENDERS BY TOTAL NUMBERS (all lenders)</b>		
2	WELLS FARGO BANK NATL ASSOC	40	\$14,902,700	1.	BRANCH BK. & TR CO	50
3	STELLARONE BANK	26	\$4,991,000	2.	WELLS FARGO BANK NATL ASSOC	40
4	SUNTRUST BANK	19	\$9,841,600	3.	STELLARONE BANK	26
5	UNION FIRST MARKET BANK	17	\$4,655,000	4.	SUNTRUST BANK	19
6	MANUFACTURERS & TRADERS TR CO	16	\$1,057,800	5.	UNION FIRST MARKET BANK	17
7	TOWNEBANK	14	\$5,576,000			
8	SONABANK	12	\$8,480,000	<b>COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)</b>		
9	FULTON BANK NATL ASSOC	12	\$2,048,000	1.	CITIZENS BANK & TRUST CO.	10
10	CITIZENS BANK & TRUST CO.	10	\$256,200	2.	LIVE OAK BANKING COMPANY	9
11	LIVE OAK BANKING COMPANY	9	\$6,522,000	3.	COLONIAL VIRGINIA BANK	5
12	NAVY FCU	8	\$1,239,700	4.	NATL BK OF BLACKSBURG	5
13	FAUQUIER BANK	6	\$340,000	5.	BORREGO SPRINGS BANK, N.A.	3
14	UVA COMMUNITY CREDIT UNION	6	\$152,000			
15	SUPERIOR FINANCIAL GROUP, LLC	6	\$82,500	<b>INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)</b>		
16	COLONIAL VIRGINIA BANK	5	\$879,000	1.	STELLARONE BANK	26
17	TD BANK, NATIONAL ASSOCIATION	5	\$541,400	2.	SONABANK	12
18	NATL BK OF BLACKSBURG	5	\$155,000	3.	FAUQUIER BANK	6
19	FIRST CHATHAM BANK	4	\$6,037,000	4.	FIRST CHATHAM BANK	4
20	FIRST FINANCIAL BANK	4	\$5,190,000	5.	FIRST FINANCIAL BANK	4
21	FIRST-CITIZENS BK & TR CO	4	\$3,682,000			
22	CARDINAL BANK	4	\$585,000	<b>MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)</b>		
23	BAYPORT CREDIT UNION	4	\$381,500	1.	BRANCH BK. & TR CO	50
24	ACCESS NATIONAL BANK	3	\$2,141,600	2.	WELLS FARGO BANK NATL ASSOC	40
25	UNITED BANK	3	\$1,453,000	3.	SUNTRUST BANK	19
26	OLD POINT NATL BK OF PHOEBUS	3	\$1,079,000	4.	UNION FIRST MARKET BANK	17
27	BORREGO SPRINGS BANK, N.A.	3	\$910,000	5.	MANUFACTURERS & TRADERS TR CO	16
28	VIRGINIA PARTNERS BANK	3	\$697,000			
29	BANK OF AMERICA NATL ASSOC	3	\$683,000	<b>CREDIT UNIONS</b>		
30	FIRST COMMUNITY BANK	3	\$500,000	1.	NAVY FCU	8
31	FARMERS & MERCHANTS BANK	3	\$230,000	2.	UVA COMMUNITY CREDIT UNION	6
32	CELTIC BANK CORPORATION	2	\$4,310,000	3.	BAYPORT CREDIT UNION	4
33	CBC NATIONAL BANK	2	\$2,613,000	4.	TRULIANT FCU	1
34	AMER BUS. LENDING INC.	2	\$2,064,700	5.	PARK VIEW FCU	1
35	FIRST WESTERN SBLC, INC	2	\$1,822,000			
36	COMMUNITY BANK	2	\$1,279,000	<b>CERTIFIED DEVELOPMENT COMPANIES (by Numbers)</b>		
37	VIRGINIA NATIONAL BANK	2	\$1,230,000	1.	BUSINESS FINANCE GROUP, INC.	34
38	CITIZENS NATIONAL BANK	2	\$914,000	2.	TIDEWATER BUS. FINANCING CORP	25
39	COMPASS BANK	2	\$755,000	3.	RAPPAHANNOCK ECONOMIC DEVEL CO	7
40	CORNERSTONEBANK (ATLANTA, GA)	2	\$729,000	4.	CHESAPEAKE BUS. FINAN CORP	1
41	PNC BANK, NATIONAL ASSOCIATION	2	\$476,000	5.	REDC COMMUN CAP. GROUP INC.	
42	PACIFIC CITY BANK	2	\$398,000			
43	BANCORP BANK	2	\$253,200	<b>504 - FIRST TRUST LENDERS (by Numbers)</b>		
44	SURREY BANK & TRUST	2	\$58,000	1.	TOWNEBANK	14
45	CECIL BANK	1	\$3,700,000	2.	STELLARONE BANK	10
46	NEW HORIZON BANK NATL ASSOC	1	\$3,300,000	3.	UNION FIRST MARKET BANK	6
47	WEST TOWN SAVINGS BANK	1	\$2,523,000	4.	BRANCH BK. & TR CO	5
48	HANA SMALL BUS. LENDING INC.	1	\$2,100,000	5.	SUNTRUST BANK	3
49	JOHN MARSHALL BANK	1	\$2,056,000			
50	ESSEX BANK	1	\$1,370,000			
51	BUSINESS BANK	1	\$1,250,000			
52	COMMUNITY SOUTH BANK	1	\$1,224,000			
53	HANMI BANK	1	\$1,128,000			
54	ALLIANCE BANK CORPORATION	1	\$862,000			
55	FIRST CAPITAL BANK	1	\$718,000			
56	MONUMENT BANK	1	\$585,000			
57	FIRST VIRGINIA COMMUNITY BANK	1	\$571,000			
58	CHESAPEAKE BANK	1	\$516,000			
59	TRULIANT FCU	1	\$338,200			
60	SANDY SPRING BANK	1	\$312,500			
61	PARK VIEW FCU	1	\$250,000			
62	CITIZENS & FARMERS BANK	1	\$249,000			
63	BLUE RIDGE BANK	1	\$188,000			
64	SECURITY NATIONAL CAPITAL	1	\$164,000			
65	OAK VIEW NATIONAL BANK	1	\$133,000			
66	SIGNAL FINANCIAL FCU	1	\$124,500			
67	VALLEY BANK	1	\$86,000			
68	CORNERSTONE BANK NATL ASSOC	1	\$85,000			
69	COMMUNITY TRUST BANK, INC.	1	\$60,000			
70	ABNB FCU	1	\$50,000			
71	VIRGINIA COMMERCE BANK	1	\$50,000			
72	BANK OF LANCASTER	1	\$20,000			
73	LANGLEY FCU	1	\$19,700			
<b>TOTAL 7(a) &amp; 504 LOANS</b>		<b>365</b>	<b>\$135,435,500</b>			